FrontRunners

FIELD SERVICE SOFTWARE

November 2017

Gartner

Software Advice



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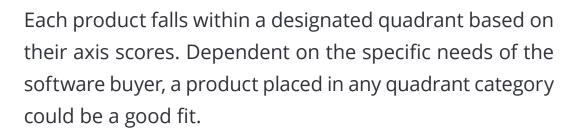
INTRODUCTION

This FrontRunners analysis is a data-driven assessment identifying products in the Field Service market that offer the best capability and value for small businesses. For a given market, products are evaluated and given a score for the capability (x-axis) and value (y-axis) they bring to users. FrontRunners then plots the top 25-30 products in a quadrant format.

In the <u>Field Service FrontRunners infographic</u>, the Capability axis starts at 3.20 and ends at 4.30, while the Value axis starts at 3.30 and ends at 4.50.

To be considered for the Field Service FrontRunners, a product needed a minimum of 20 user reviews, a minimum capability user rating score of 3.0 and a minimum value user rating score of 3.0. In most cases, we evaluate hundreds of products and feature 20-25 as FrontRunners; all products that qualify as FrontRunners are top performing products in their market.

INTRODUCTION



QUADRANT CATEGORIES:

- » Upper Right = Leaders: Leaders are all-around strong products. They offer the highest value and capability in that market.
- » Upper Left = Masters: Masters may have fewer capabilities, but end users value those capabilities highly. Depending on the functionality needed, a product positioned in the Masters quadrant might be a better option to consider than products positioned in other quadrants.
- » Lower Right = Pacesetters: Pacesetters may offer a strong set of capabilities, but are not rated as high on value. For example, a Pacesetter might have a breadth of functionality at a higher price point.
- » Lower Left = Contenders: Contenders are strongperforming products that have not yet achieved the value and capability of the products in the other quadrants. For example, products in this quadrant may be more suited for companies that need more specialized functionality that comes at a price.

FrontRunners

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DEFINING FIELD SERVICE SOFTWARE

Field Service software helps organizations obtain, track, monitor and complete work orders within their respective field of expertise.

Software Advice's FrontRunners quadrant is focused on the North American Field Service software market. We identify this set of core capabilities for the Field Service software category: billing/invoicing, scheduling and dispatching and work order management, as well as at least one of the following: customer management, contact management and/or inventory management.

In addition, we identify several related features that organizations purchasing Field Service software may also need or wish to consider: GPS tracking, job quoting, call center management, electronic signature, mobile access, routing, service history tracking, technician management, contract management and mobile payments.

THE QUADRANT



Capability Score ➤

All products that qualify as FrontRunners are top performing products in their market.

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JOBBER FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: LEADERS

| CAPABILITY | 4.15 | VALUE | 4.43 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.47 | Value User Rating | 4.53 |
| Functionality Breadth | 4.00 | Adoption Score | 4.33 |
| Features | 3.40 | Customer Base | 4.20 |
| Integrations | 4.60 | Reviews Volume | 4.80 |
| Confidence Score | 3.68 | Google Searches | 4.40 |
| Customer Base | 4.20 | Skills Base | 4.20 |
| Employee Base | 4.10 | | |
| Customer Growth | 1.50 | Software Advid | ce – |
| Employee Growth | 4.90 | | |

SERVICEMAX FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: LEADERS

| CAPABILITY | 4.13 | VALUE | 4.14 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.10 | Value User Rating | 4.08 |
| Functionality Breadth | 4.45 | Adoption Score | 4.20 |
| Features | 4.70 | Customer Base | 4.90 |
| Integrations | 4.20 | Reviews Volume | 1.70 |
| Confidence Score | 3.85 | Google Searches | 3.70 |
| Customer Base | 4.90 | Skills Base | 5.00 |
| Employee Base | 4.80 | | |
| Customer Growth | 2.60 | Software Advice - | |
| Employee Growth | 3.10 | | |

FIELDEDGE FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: LEADERS

| CAPABILITY | 3.75 | VALUE | 4.44 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.58 | Value User Rating | 4.54 |
| Functionality Breadth | 1.90 | Adoption Score | 4.33 |
| Features | 1.90 | Customer Base | 4.40 |
| Integrations | 1.90 | Reviews Volume | 3.80 |
| Confidence Score | 3.95 | Google Searches | 4.80 |
| Customer Base | 4.40 | Skills Base | 4.30 |
| Employee Base | 4.40 | | |
| Customer Growth | 2.70 | Software Advid | ce – |
| Employee Growth | 4.30 | | |

SERVICETITAN FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: LEADERS

| CAPABILITY | 3.96 | VALUE | 4.20 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.68 | Value User Rating | 4.61 |
| Functionality Breadth | 2.10 | Adoption Score | 3.78 |
| Features | 2.70 | Customer Base | 3.60 |
| Integrations | 1.50 | Reviews Volume | 3.50 |
| Confidence Score | 4.40 | Google Searches | 5.00 |
| Customer Base | 3.60 | Skills Base | 3.50 |
| Employee Base | 4.70 | | • |
| Customer Growth | 4.70 | Software Advice - | |
| Employee Growth | 4.60 | | |

SERVICEM8 FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 4.19 | VALUE | 3.89 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.58 | Value User Rating | 4.76 |
| Functionality Breadth | 4.10 | Adoption Score | 3.02 |
| Features | 3.40 | Customer Base | 3.00 |
| Integrations | 4.80 | Reviews Volume | 4.60 |
| Confidence Score | 3.50 | Google Searches | 1.30 |
| Customer Base | 3.00 | Skills Base | 3.10 |
| Employee Base | 2.40 | | |
| Customer Growth | 4.80 | Software Advice — | |
| Employee Growth | 3.80 | 1 | |

MHELPDESK FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: LEADERS

| CAPABILITY | 4.05 | VALUE | 3.91 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.28 | Value User Rating | 4.27 |
| Functionality Breadth | 4.05 | Adoption Score | 3.55 |
| Features | 3.40 | Customer Base | 3.50 |
| Integrations | 4.70 | Reviews Volume | 4.90 |
| Confidence Score | 3.58 | Google Searches | 2.60 |
| Customer Base | 3.50 | Skills Base | 3.40 |
| Employee Base | 4.20 | | |
| Customer Growth | 2.90 | Software Advid | ce – |
| Employee Growth | 3.70 | | |

RAZORSYNC FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 4.03 | VALUE | 3.71 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.46 | Value User Rating | 4.57 |
| Functionality Breadth | 4.15 | Adoption Score | 2.85 |
| Features | 4.70 | Customer Base | 2.90 |
| Integrations | 3.60 | Reviews Volume | 4.20 |
| Confidence Score | 3.05 | Google Searches | 1.30 |
| Customer Base | 2.90 | Skills Base | 2.90 |
| Employee Base | 2.40 | | • |
| Customer Growth | 4.40 | Software Advice - | |
| Employee Growth | 2.50 | | |

SERVICE AUTOPILOT

FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 3.98 | VALUE | 3.74 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.52 | Value User Rating | 4.62 |
| Functionality Breadth | 3.15 | Adoption Score | 2.87 |
| Features | 3.40 | Customer Base | 3.20 |
| Integrations | 2.90 | Reviews Volume | 3.10 |
| Confidence Score | 3.73 | Google Searches | 1.30 |
| Customer Base | 3.20 | Skills Base | 3.20 |
| Employee Base | 3.50 | | • |
| Customer Growth | 3.50 | Software Advice - | |
| Employee Growth | 4.70 | | |

WORKFLOWMAX FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: MASTERS

| CAPABILITY | 3.41 | VALUE | 4.29 |
|------------------------|------|-------------------|------|
| Capability User Rating | 3.77 | Value User Rating | 4.22 |
| Functionality Breadth | 3.05 | Adoption Score | 4.35 |
| Features | 1.20 | Customer Base | 4.70 |
| Integrations | 4.90 | Reviews Volume | 2.70 |
| Confidence Score | 3.05 | Google Searches | 4.60 |
| Customer Base | 4.70 | Skills Base | 4.70 |
| Employee Base | 1.40 | | |
| Customer Growth | 3.10 | Software Advice — | |
| Employee Growth | 3.00 | 1 | |

VONIGO FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 4.23 | VALUE | 3.46 |
|------------------------|------|-------------------|-------|
| Capability User Rating | 4.67 | Value User Rating | 4.84 |
| Functionality Breadth | 4.05 | Adoption Score | 2.08 |
| Features | 4.10 | Customer Base | 2.30 |
| Integrations | 4.00 | Reviews Volume | 1.80 |
| Confidence Score | 3.55 | Google Searches | 1.30 |
| Customer Base | 2.30 | Skills Base | 2.40 |
| Employee Base | 2.90 | | |
| Customer Growth | 4.60 | Software Advic | CE TM |
| Employee Growth | 4.40 | | |

SMART SERVICE FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: MASTERS

| CAPABILITY | 3.56 | VALUE | 4.13 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.23 | Value User Rating | 4.28 |
| Functionality Breadth | 2.65 | Adoption Score | 3.98 |
| Features | 3.40 | Customer Base | 4.10 |
| Integrations | 1.90 | Reviews Volume | 4.30 |
| Confidence Score | 3.13 | Google Searches | 3.80 |
| Customer Base | 4.10 | Skills Base | 3.80 |
| Employee Base | 3.60 | | |
| Customer Growth | 2.10 | Software Advice — | |
| Employee Growth | 2.70 | | |

IBM MAXIMO FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: MASTERS

| CAPABILITY | 3.48 | VALUE | 4.20 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.09 | Value User Rating | 4.06 |
| Functionality Breadth | 2.40 | Adoption Score | 4.33 |
| Features | 1.20 | Customer Base | 4.80 |
| Integrations | 3.60 | Reviews Volume | 2.10 |
| Confidence Score | 3.35 | Google Searches | 4.70 |
| Customer Base | 4.80 | Skills Base | 4.80 |
| Employee Base | 5.00 | | |
| Customer Growth | 1.30 | Software Advic | ce - |
| Employee Growth | 2.30 | | |

APPTIVO FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 3.87 | VALUE | 3.70 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.53 | Value User Rating | 4.52 |
| Functionality Breadth | 2.70 | Adoption Score | 2.88 |
| Features | 1.00 | Customer Base | 3.10 |
| Integrations | 4.40 | Reviews Volume | 4.00 |
| Confidence Score | 3.73 | Google Searches | 1.30 |
| Customer Base | 3.10 | Skills Base | 2.90 |
| Employee Base | 4.60 | | |
| Customer Growth | 3.60 | Software Advid | CE |
| Employee Growth | 3.60 | | |

SERVMAN FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: MASTERS

| CAPABILITY | 3.43 | VALUE | 4.09 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.34 | Value User Rating | 4.31 |
| Functionality Breadth | 3.00 | Adoption Score | 3.87 |
| Features | 4.10 | Customer Base | 4.30 |
| Integrations | 1.90 | Reviews Volume | 2.40 |
| Confidence Score | 2.03 | Google Searches | 3.40 |
| Customer Base | 4.30 | Skills Base | 4.40 |
| Employee Base | 1.80 | | |
| Customer Growth | 1.00 | Software Advic | e |
| Employee Growth | 1.00 | | |

SERVICETRADE FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 3.97 | VALUE | 3.54 |
|------------------------|------|-------------------|-------|
| Capability User Rating | 4.55 | Value User Rating | 4.65 |
| Functionality Breadth | 4.40 | Adoption Score | 2.43 |
| Features | 4.70 | Customer Base | 1.30 |
| Integrations | 4.10 | Reviews Volume | 4.40 |
| Confidence Score | 2.38 | Google Searches | 3.00 |
| Customer Base | 1.30 | Skills Base | 2.30 |
| Employee Base | 3.20 | | |
| Customer Growth | 2.40 | Software Advid | Ce TM |
| Employee Growth | 2.60 | | |

WINTAC FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: MASTERS

| CAPABILITY | 3.44 | VALUE | 4.03 |
|------------------------|------|-------------------|-------|
| Capability User Rating | 4.10 | Value User Rating | 4.20 |
| Functionality Breadth | 3.35 | Adoption Score | 3.87 |
| Features | 4.10 | Customer Base | 3.40 |
| Integrations | 2.60 | Reviews Volume | 5.00 |
| Confidence Score | 2.20 | Google Searches | 4.00 |
| Customer Base | 3.40 | Skills Base | 3.70 |
| Employee Base | 2.60 | | |
| Customer Growth | 1.80 | Software Advid | Ce TM |
| Employee Growth | 1.00 | | |

DYNAMICS 365 FOR FIELD SERVICE

FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 4.01 | VALUE | 3.40 |
|------------------------|------|-------------------|-----------------|
| Capability User Rating | 4.04 | Value User Rating | 4.01 |
| Functionality Breadth | 4.20 | Adoption Score | 2.80 |
| Features | 3.40 | Customer Base | 2.70 |
| Integrations | 5.00 | Reviews Volume | 1.30 |
| Confidence Score | 3.75 | Google Searches | 4.90 |
| Customer Base | 2.70 | Skills Base | 2.60 |
| Employee Base | 4.90 | | |
| Customer Growth | 5.00 | Software Advi | ce [™] |
| Employee Growth | 2.40 | 1 | |

TRADIFY FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: PACESETTERS

| CAPABILITY | 3.77 | VALUE | 3.37 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.51 | Value User Rating | 4.73 |
| Functionality Breadth | 2.40 | Adoption Score | 2.00 |
| Features | 1.90 | Customer Base | 1.80 |
| Integrations | 2.90 | Reviews Volume | 3.50 |
| Confidence Score | 3.65 | Google Searches | 1.30 |
| Customer Base | 1.80 | Skills Base | 1.80 |
| Employee Base | 2.90 | | |
| Customer Growth | 4.90 | Software Advid | ce – |
| Employee Growth | 5.00 | | |

DATAFORMA FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: CONTENDERS

| CAPABILITY | 3.21 | VALUE | 3.85 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.14 | Value User Rating | 4.17 |
| Functionality Breadth | 1.95 | Adoption Score | 3.53 |
| Features | 2.70 | Customer Base | 4.60 |
| Integrations | 1.20 | Reviews Volume | 1.50 |
| Confidence Score | 2.60 | Google Searches | 1.30 |
| Customer Base | 4.60 | Skills Base | 4.60 |
| Employee Base | 3.10 | | |
| Customer Growth | 1.70 | Software Advi | ce — |
| Employee Growth | 1.00 | 1 | |

FIELDAWARE FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: CONTENDERS

| CAPABILITY | 3.49 | VALUE | 3.41 |
|------------------------|------|-------------------|-----------------|
| Capability User Rating | 3.28 | Value User Rating | 3.34 |
| Functionality Breadth | 4.15 | Adoption Score | 3.48 |
| Features | 4.70 | Customer Base | 3.70 |
| Integrations | 3.60 | Reviews Volume | 2.50 |
| Confidence Score | 3.25 | Google Searches | 3.00 |
| Customer Base | 3.70 | Skills Base | 4.00 |
| Employee Base | 4.30 | | • |
| Customer Growth | 4.00 | Software Advi | ce [™] |
| Employee Growth | 1.00 | 1 | |

SERVICE FUSION FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: CONTENDERS

| CAPABILITY | 3.37 | VALUE | 3.41 |
|------------------------|------|-------------------|------|
| Capability User Rating | 4.41 | Value User Rating | 4.60 |
| Functionality Breadth | 2.15 | Adoption Score | 2.22 |
| Features | 1.40 | Customer Base | 2.10 |
| Integrations | 2.90 | Reviews Volume | 2.90 |
| Confidence Score | 2.50 | Google Searches | 2.60 |
| Customer Base | 2.10 | Skills Base | 1.80 |
| Employee Base | 2.10 | | |
| Customer Growth | 2.30 | Software Advid | ce – |
| Employee Growth | 3.50 | | |

KICKSERV FRONTRUNNERS SCORECARD

QUADRANT PLACEMENT: CONTENDERS

| CAPABILITY | 3.32 | VALUE | 3.45 |
|------------------------|------|-------------------|------|
| Capability User Rating | 3.99 | Value User Rating | 4.12 |
| Functionality Breadth | 3.45 | Adoption Score | 2.78 |
| Features | 2.70 | Customer Base | 2.30 |
| Integrations | 4.20 | Reviews Volume | 4.10 |
| Confidence Score | 1.85 | Google Searches | 3.00 |
| Customer Base | 2.30 | Skills Base | 2.50 |
| Employee Base | 1.70 | | |
| Customer Growth | 2.40 | Software Advic | ce - |
| Employee Growth | 1.00 | | |

Providers listed as Runners Up were considered for inclusion in the quadrant, but were ultimately not included for one or more reasons: they did not have enough reviews; they did not meet the reviews score minimum; they did not meet the ultimate Value and Capability minimum scores; or they did not meet our functionality requirements for the market.

1CRM Ascora

360e Asset Infinity

Accelo CRM AssetFinda

Accruent Astea Alliance

AceRoute Automile

Acowin Avantis

Acumatica Cloud ERP AvPro

AddressTwo AwareManager

AgentCubed Axxerion

Aimsio AyaNova

Allbound Azzier CMMS

Amity B2W Maintain

API Pro com Badger Maps

Aplicor 3C Base

ArborSoftWorx Bella FSM

ARCHIBUS Big Sky

AroFlo BigChange

Ascend Ascente Bigfoot CMMS

BigWave collectiveFleet

BIM 360 Comet Suite

BizScheduler Commence

Blitz CommittedCost

BlueFolder Commusoft

BookedIN Compass Wave

BookmyCity ConEst IntelliBid

BookSteam ConnecTeam

bpm'online ConnectWise Manage

Breezeworks Contractor Corner

Brilion Contractor Essentials

Briostack Coolfront

Building Engines Coresystems

BuildSourced Corrigo

BusinessMan CRM/ERP CRM by AutoVu Solutions

bxp software CRMnext

Call of Service CrossForm

Canvas CXM

Capriza DASH

Caretime Datafield

Cargas Energy DataScope

CleanTelligent Davisware

ClickSoftware Dezide

ClockShark Digital Waybill

CMMS DirectLine

COGZ CMMS Dispatch

Coherent Dispatch Direct

DispatchLogix

DispatchTrack

Dossier Fleet Maintenance

E-Works Manager

Easyf6

EasyForm

ELEAD10NE

Electronic Work Instructions

eMaint CMMS

Equipment360

ESC Software

EService

eSPACE

Evatic Service

Evosus Enterprise

eWorkOrders CMMS

Explorer Shafers

ez service manager

EZOfficeInventory

Facilities Management

eXpress

FaciliWorks CMMS

FarEye

FastMaint

Fastrax

FAT FINGER

Fergus

Field Complete

Field Disaptcher

Field Force Tracker

Field Harmony

Field Nimble

Field Promax

Field Service Solution

Field Squared

FieldAutomate

FieldAx

FIELDBOSS

FieldConnect

FieldEZ

FieldLocate

Fieldmagic

FieldMotion

Fieldomobify

FieldPower

FieldPulse

FieldService360

FieldSumo

Fiix

Fleetmatics WORK

Flobot

FLS VISITOUR

FlyPal

Form.com (Suite)

Forms On Fire - Mobile Forms

Foundation 3000

GenieBelt

GeoOp

GeoPal

GoodMove

GoServicePro

GoSpotCheck

GPS Insight Fleet Tracking Solution

GroundsKeeper Pro

GSMtasks

HappyCo

HCSS Dispatcher

Hippo CMMS

HouseCall Pro

HVAC Office

i-Dispatch

iAuditor

icomplete CRM

iForm Pro

iFormBuilder

IFS Applications

Infor Service Management

InspectorADE

Intellect BPM

iOffice

Job Tracker Professional

Jobi

JobLogic

JOBPROGRESS

Jobsite Mobile

Jonas Enterprise

Keeprop

KEY2ACT

Klipboard

Knowify

Kordata

Kosmas

Landport

Launch27

Less Paper

Lighthouse Field Service

Limo Anywhere

littlefleets

Live Chat

Loc8

LogicBox CRM

Maintenance Care

Maintenance Connection

Maintenance Coordinator by Simplicity Software

Technologies

Maintenance Pro

Maintenance5000

MaintenanceEDGE

MaintenanceEssentials Pro

MaintiMizer

ManageMart

ManagerPlus

MAPCON

Maxpanda CMMS

Maxpanda Work Order

mEdge

MEX Maintenance

Microsoft Dynamics 365

Microsoft Dynamics CRM

MindYourService.com

Miracle Service

MO.S.T.

Mobile Resource Manager

Mobile Service

MPulse CMMS Software

Natural Insight

NetFacilities

NetHelpDesk

NewWaySERVICE

NEXGEN Asset Management

Nexus Service Manager

Odyssee Service Software

Officetrax Facilities

Omadi

Onfleet

ONTRAPORT

Opermax

Ops2Go

Opti-Time

Optimatics

Optsy

Oracle Sales Cloud

Oracle Siebel CRM

Orthinc

PENTA ERP

PENTA Service Management

Pepperi

Plexus

Poimapper

Powered Now

Praxedo

ProBusinessTools

ProntoForms

Proteus CMMS

Pruvan

Q Ware CMMS

ReachOut Execute

Real Scheduler

REfindly CRM

Repsly

Results CRM

RigER - Boost Oilfield Rentals ServiceLedger

River Cities

ServiceMAX1

Routezilla

ServiceMonster

RTA Fleet Management

ServiceNow Express

Sage CRM

ServicePower

Sales Rabbit

SERVTRAC

Salesboom Automotive CRM

Shinebox

Salesforce

simPRO Enterprise

Salesforce.com Service Cloud

SkyBoss

SalesMI

Skyward CRM

SalesNexus

SmartField

SalesOutlook CRM

Snapforce

SAM Pro Enterprise

Snappii Mobile Apps

SAP CRM

Spoors

SAP Hybris

Sprocket CMMS

Soffront CRM

ScheduleFlow

SS-CMMS

Scheduling Manager

SuccessWare21

Send A Job

SugarCRM

Service Assistant

Summit Service Systems

Service Centre

TabWare

Synchroteam

Service Pro

Tasker

Service Skeds

Service Suite 360

Telogis Fleet

ServiceBench

The HindSite Solution

ServiceBox

The Service Manager

ServiceBridge

The Service Program

Timing Software

Tofino

Total Dispatch

Total Field Mobile

TrackTik

TrackVia

Tract Systems

Trade-Serve

TSM

update.CRM

UpKeep

VercX

VisitBasis

Visual Planning

VMS Service Management

Vortex Field Software

Vtiger CRM On Demand

vWork

Walkabout

WEBFLEET

WorkDeskPro

WorkWave Route Manager

XnappDragon

Younility

YourTradeBase

Zed-Service

ZenMaid Software

Zoho Forms

METHODOLOGY BASICS

he <u>FrontRunners methodology</u> assesses and calculates a score for products on two primary dimensions: Capability on the x-axis and Value on the y-axis.

THE CAPABILITY SCORE IS AN OVERALL WEIGHTED AVERAGE OF SCORES INCLUDING:

- » End-user ratings of one to five stars on the product's functionality.
- » End-user ratings of one to five stars on the product's ease of use.
- » End-user ratings of one to five stars on the product's customer support.
- » A score, relative to other products in the market, for the product's inclusion of key functionality for the software category.
- » A score, relative to other products in the market, representing the number of other products that integrate with it.

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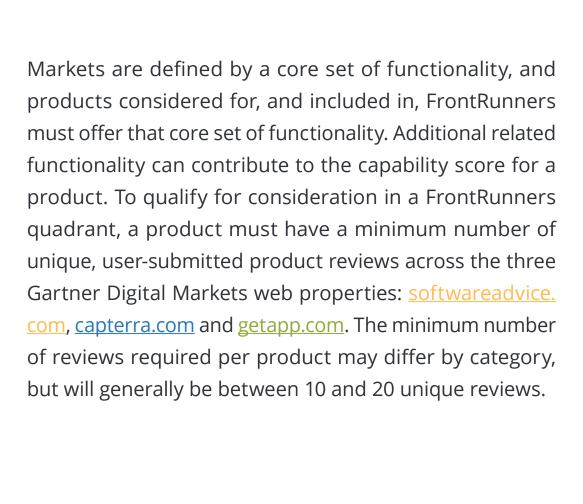
METHODOLOGY BASICS



- » End-user ratings of one to five stars on overall satisfaction with the product.
- » End-user ratings of one to five stars on how valuable users consider the product to be relative to its price.
- » End-user ratings of one to five stars on how likely they are to recommend the product to others.
- » A score, relative to other products in the market, for the size of the product's customer base.
- » A score, relative to other products in the market, for the number of professionals in the market who have experience with the product (e.g., users, developers, administrators).
- A score, relative to other products in the market, representing the total number of user reviews across the three Gartner web properties.
- » A score, relative to other products in the market, representing the average number of times per month internet users search for the product on Google.

FrontRunners

METHODOLOGY BASICS





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